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AIR POUCH

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HUI-4- 49/

SECRET/RIBAT/PBSUCCESS

14 APR 1954

Chief of Station, Guatemala

LINCOLN

INFO: WH

Operational Replies to HGG-A-851

The paragraphs below are keyed to the enclosures of reference dispatch.

- 1. The subject of Enclosure No. 1 has arrived at LINCOLN as you have been advised by cable. We assume that you have complied with the financial request made in paragraph 4 of Enclosure No. 1. If not, please do so. We shall advise you of further arrangements, as to finances.
- We view Enclosure No. 2 as the product of a momentary and passing depression, which we, at this distance, can do little to alleviate and which has presumably pessed by the time the report of it reached us. The enclosure is, as you are certainly evere, shot through with inner contradictions, such as the assertion that the opposition cannot rally around anything and, a few lines later, the assertion that the opposition must be given something around which to rally. While our suggestion may be entirely superfluous, we do recommend that when ESSENCE shows a tendency toward views such as are expressed in the enclosure, it might be useful to tell him that, as much as we value his reporting, he must always conceive of himself as an actor and not merely as an observer. The atmosphere which he describes should stir him to more intense action and not to continued moday reflection. Not that we would wish the objectivity of his reporting to be undersined, but his function is primarily action, and what he objectively observes must serve him as a spur to deeds. We, of course, are firmly convinced that the rellying point for all the anti-Communist forces can be found and will be found but that the rellying platform will not be as pale as more anti-Communism and that, when the platform is stated, the anti-Communists will unite around it. This feeling of inevitability should be communicated to ESSENCE. His gloomy observations should be interpreted to demonstrate to him how great the hunger for a genuinely positive platform actually is. It is not a question of effending people by positive statements; the value of positive statements should be to enlarge and lead all those who hear them. As stated before, we are not running a popularity contest

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but an uprising, and an uprising cannot thrive without a program that, although perhaps alienating a few, will so effectively coalesce the majority that the dissidents become unimportant.

- 3. LINCOLN entirely in accord with all the purchases recommended in Enclosure No. 3. As previously indicated, we are in favor of the acquisition of the Jeep whenever you consider it practicable. The same thing applies to the motorcycle, to the loud-speaker, etc.
- Inclosure No. It suggests the possibility of operating with slogans like "Communist land is temporary land," or something similar. The sentiment that parcels of land received from the present government would constitute a proof of guilt in the future should be encouraged by all the means at hand. If possible, rumors should be spread well in advance of the arrival of government representatives that the acceptance of land from them will incriminate the recipient; where action can be organised to fill out the arriving government representatives, this will be all to the good. Is it possible, apropos of the issuance of the anti-Communist cards to which the enclosure refers, to demand of the people requesting such cards some tangible proof that they have actually worked against the Communists? Is it possible to set up the most rudimentary merit system in anti-Communist work? Is it possible to ask applicants that they do one or two anti-Communist deeds before they receive the card?
- 5. The divisionary political tactics recommended in Enclosure No. 5 are endorsed by LINCOLN. LINCOLN has commented in another dispatch on the idea of getting statements of anti-communist theory into the public print. We believe that El Rebelde, to the extent possible, should spearhead this effort, and that the independent press should reprint from El Rebelde, for a fee or otherwise.

With regard to the ESSENCE operation in general, ONTRICH reports that SEMANTIC claimed to have been compelled to advance money to ESSENCE because ESSENCE was desperately short of funds. LINCOLN believes that this shortage could hardly have been the case because Station Gustemala has ample funds allotted to it to keep alive all ESSENCE activities and more. Somewhere, however, the impression has taken root in CALLIGERIS circles that ESSENCE is financially starved. This issue should be thoroughly discussed with him, to obviate the possibility that he is receiving double payment. ESSENCE should also be told, once and for all, that no one is holding him to account for the receipt of a mythical . He will be held to account for precisely the sums he receives from RAZMARA, and for no others, and these sums actually should exceed.

JEROME C. DUNBAR

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